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NDB Investment Bank concludes first credit card receivables securitisation in Sri Lanka

***To raise more than Rs. 1bn in five years**



NDB Investment Bank (NDBIB) structured the first ever credit card receivables securitization transaction in the Sri Lankan capital market on behalf of Richard Pieris Distributors Limited (RPD), endorsing its presence as the most innovative investment bank in the country. The transaction involved securitising future credit card receivables of the selected Arpico Super Market outlets to raise more than Rs. 1billion over a five year period.

Vajira Kulatilaka, CEO of the Investment Banking Cluster of NDB Group said, "NDBIB, as in the past has been able to introduce another innovative product to the capital market through the securitization of Credit Card Receivables for RPD". Commenting on the transaction, Darshan Perera, CEO of NDB Investment Bank said "a lot of effort has been put in by the teams at NDBIB and RPD to make this transaction a reality and this product would be one of many products that would be introduced to the capital market in the near future".

Richard Pieris Distributors Limited (RPD) operates the Arpico Super Market chain and the funds were raised to finance its retail expansions. NDB Investment Bank Limited (NDBIB), the premier investment bank in the country, acted as the structuring and placement agent to the transaction. The funds were raised through several investors including a consortium of Banks and Unit Trusts. National Development Bank PLC acted as the Escrow Agent. NDBIB, also the market leader in the securitisation industry and is responsible for structuring the largest securitisation transactions in the country, such as Lease and Hire Purchase Receivables, Utility Bill Receivables and Tea Receivables.

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